**Courses in English**

**Registration session**

Wednesday, September 24th 2014, Dachauerstr. 100a, room no. T 3.017 (T-Building)

- for exchange students with last name A - L: 09:00 a.m.
- for exchange students with last name M - Z: 10:30 a.m.
- PLEASE BRING YOUR STUDENT ID CARD!
- regular students of Munich University of Applied Sciences go to the first session of the courses

www.hm.edu/courses_in_english | www.hm.edu > English Version > Course Offerings > Courses in English

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### COURSE LIST – WINTER SEMESTER 2014/15

In order to help you with your course selection, courses in English are now classified as follows (please note that the requirements listed in the course descriptions on the internet have to be met):

- **green courses**: open to all (exchange) students from all departments
- **yellow courses**: open to all (exchange) students, students from the “home” department will be given priority
- **red courses**: only open to students from the “home” department

<table>
<thead>
<tr>
<th>Department</th>
<th>Course</th>
<th>Lecturer</th>
<th>Hours/Week</th>
<th>ECTS Credits</th>
<th>US Credits</th>
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</thead>
<tbody>
<tr>
<td>01 Architecture</td>
<td>New York, New York</td>
<td>Berkold</td>
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<td>London Calling – Excursion</td>
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<td>02 Civil Engineering</td>
<td>Special Geotechnical Works</td>
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<td>03 Mechanical, Automotive and Aeronautical Eng.</td>
<td>Presentation Techniques</td>
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<td>Design Project</td>
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<td>Control Systems for Automotive and Aerospace Engineering</td>
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<td>Fluid Mechanics for mechanical Engineers</td>
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<td>Fatigue and Fracture (Master)*</td>
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<td>Dynamics for Engineers</td>
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<td>Modern Physics</td>
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<td>Space Mechanics Project</td>
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<td>Material Science and Quality Control (on demand)</td>
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<td>Advanced Analog Circuit Design</td>
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<td>05 Building Services Engineering, Chemical Eng.</td>
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<td>Thermodynamics</td>
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<td>TecnoLogias Aplicadas I</td>
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<td>06 Applied Sciences and Mechatronics</td>
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<td>07 Computer Sciences and Mathematics</td>
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<td>Network Management</td>
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<td>Advanced Embedded Software Development (MA)*</td>
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<td>Business Analytics</td>
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<td>Website Visibility and Search Engines***</td>
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<td>09 Engineering and Management</td>
<td>Ergonomics &amp; Practical Training</td>
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<td>Engineering Mechanics</td>
<td>Hoffmann</td>
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<td>Management Decision Making Supported by Data Analysis</td>
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<td>Green Logistics and Sustainability (MA)*</td>
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<td>Management across Borders and Cultures (MA)*</td>
<td>Friedmann</td>
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<td>Innovation Management (MA)*</td>
<td>Gabrysch</td>
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</tbody>
</table>
### Engineering and Management

- **Technical Product Management and Sales (MA)**
  - Lecturer: Gabrysch
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Lean Management and Lean Administration (MA)**
  - Lecturer: Spitznagel/Rieger
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Embedded Systems**
  - Lecturer: Leoflter
  - Hours/Week: 4
  - ECTS Credits: 4
  - US Credits: 3

- **International Project with a partner university abroad (MA)**
  - Lecturer: Döhl/Zenetti
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Lean Six Sigma Foundation**
  - Lecturer: Strunz Richard
  - Hours/Week: 3
  - ECTS Credits: 4
  - US Credits: 3

- **Marketing and Sales**
  - Lecturer: Döhl
  - Hours/Week: 3
  - ECTS Credits: 4
  - US Credits: 3

- **Strategic Planning for Engineers (MA)**
  - Lecturer: Räsanen
  - Hours/Week: 4
  - ECTS Credits: 4
  - US Credits: 3

- **Inbound and Outbound Logistics**
  - Lecturer: Koeber
  - Hours/Week: 3
  - ECTS Credits: 4
  - US Credits: 3

- **Simulation Technology with MATLAB / SIMULINK**
  - Lecturer: Stumpf
  - Hours/Week: 3
  - ECTS Credits: 4
  - US Credits: 3

### Business Administration

- **Business in a Global Context**
  - Lecturer: Hammer
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **International Entrepreneurship**
  - Lecturer: Sudnik
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **International Strategy (Master)**
  - Lecturer: Köhls
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Business Simulation**
  - Lecturer: Mülllich
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Communication (group 1)**
  - Lecturer: Mülllich
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Communication (group 2)**
  - Lecturer: Mülllich
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Communication (group 3)**
  - Lecturer: Kalb-Krause
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Communication (group 4)**
  - Lecturer: Sudnik
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Communication (group 5)**
  - Lecturer: Scott
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Communication (group 6)**
  - Lecturer: Albers-Mitchell
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Communication (group 7)**
  - Lecturer: Mülllich
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Intercultural Competence and Negotiation (Master)**
  - Lecturer: Mülllich
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

### Design

- **Smartphone Apps: From Ideation to Final Product**
  - Lecturer: Alex Brion
  - Hours/Week: 4
  - ECTS Credits: 6
  - US Credits: 4

### General and Interdisciplinary Studies

- **German Grammar in English for International Students**
  - Lecturer: Block
  - Hours/Week: 4
  - ECTS Credits: 4
  - US Credits: 3

- **Problems of English Grammar**
  - Lecturer: Block
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **The German Language: History and Culture**
  - Lecturer: Diaz Nafria
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **A General Understanding of Information**
  - Lecturer: Diaz Nafria
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Utopias and the Information Society**
  - Lecturer: Dülü
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Globalisation: winners and losers**
  - Lecturer: Luspa
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Management, Leadership and the Theatrical**
  - Lecturer: Lupas
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Let’s make a Deal! (IKS)**
  - Lecturer: Järvenpää
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Germany Today: Issues, Cultures, Identities**
  - Lecturer: Järvenpää
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Super Power on its knees? A look at America’s problems and their solutions**
  - Lecturer: Sinn
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **American humor, British humour**
  - Lecturer: Sinn
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Manga and Anime: A look at Japan’s (pop) culture**
  - Lecturer: Sinn
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Participatory Leadership and Facilitation – A Hand-on Seminar**
  - Lecturer: Evans
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Sustainability: Thinking, Planning and Action**
  - Lecturer: Evans
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Intercultural Conflict Prevention**
  - Lecturer: Kaldschmidt
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

- **Communication for innovation**
  - Lecturer: LeMar
  - Hours/Week: 2
  - ECTS Credits: 2
  - US Credits: 2

### Tourism

- **Business English: Oral Skills**
  - Lecturer: Stone
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

- **Business English: Written Skills**
  - Lecturer: Stone
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

- **Tourism Destinations Worldwide**
  - Lecturer: Link
  - Hours/Week: 1
  - ECTS Credits: 2
  - US Credits: 2

- **Airline Management**
  - Lecturer: Huber
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

- **Intercultural Training II – Focus on Asia**
  - Lecturer: Chang
  - Hours/Week: 4
  - ECTS Credits: 3
  - US Credits: 2

- **International Human Resources Management**
  - Lecturer: Frankenberger
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

- **Hospitality Management & Consulting**
  - Lecturer: Brabant
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

- **Product Management of a tour operator**
  - Lecturer: Schulz
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

- **Introduction of Sales – Tools, Concepts and Strategies**
  - Lecturer: Fleck
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

- **Intercultural Training – Focus on USA**
  - Lecturer: Bauer
  - Hours/Week: 4
  - ECTS Credits: 3
  - US Credits: 2

- **Tourism Economics**
  - Lecturer: Bauer
  - Hours/Week: 4
  - ECTS Credits: 5
  - US Credits: 4

- **Event management and conference organization**
  - Lecturer: Dworak
  - Hours/Week: 2
  - ECTS Credits: 3
  - US Credits: 2

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* Master students only.
** Prerequisites for all Master courses in Business Administration is a Bachelor Degree in Business Administration or equivalent. Students should have completed 120 ECTS points.
*** Block course 22.09.–30.09.2014
**** This course is identical to the course Intercultural Training II (V15) of our regular BA Tourism Management programme.
***** This course is identical to the course Tourismusökonomie II (Z 521) of our regular BA Tourism Management programme.

The US credits mentioned above are calculated as follows: ECTS points divided by 1.5 (and then rounded up). This calculation is meant to serve as a rough guide only and is not applicable to all US university systems.

In order to participate in the courses you should have a sound knowledge of English. It is in the lecturer’s sole discretion to bar you from the course, should you not meet the prerequisites.

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